

# UnityPoint Health – Fort Dodge

## Trinity Regional Medical Center

### 340B Drug Pricing Program



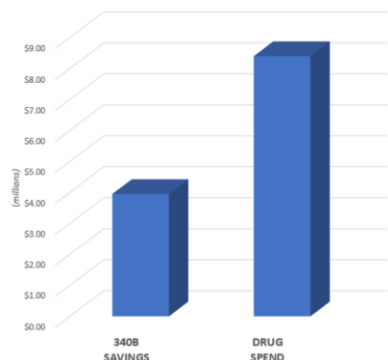
UnityPoint Health **SUPPORTS** efforts to ensure safety net hospitals and their patients benefit from the 340B program. This includes urging **HHS action on drug manufacturers** unlawfully restricting access to 340B- priced medications at contract pharmacies, maintaining the program as a **discount model**, **freezing DSH eligibility** during the pandemic, and **reversing Medicare Part B reimbursement cuts**.



## Driving Medication Compliance



Savings from the 340B program helps support Trinity Regional Medical Center's on-campus retail pharmacy, providing patients with convenient access to medication immediately after provider appointments improving patient medication compliance. Trinity's Retail Pharmacy also provides a meds-to-beds inpatient program which provides patients with medication upon discharge from the hospital.



## Financial Impact

In 2020, the 340B Drug Pricing Program resulted in significant savings for the people and communities served by **UnityPoint Health-Fort Dodge**:

- **\$5.4 million** in 340B program savings
- **\$14.2 million** in total drug spend without 340B program discounts



*"The 340B revenue derived from the contracted pharmacy relationships not only helps Trinity support the programs that impact medication compliance and patient safety. It also helps ensure the financial viability and presence of the retail pharmacies in small communities. Closure of these small community pharmacies would negatively impact individuals living in rural Iowa, especially the elderly, in being able to access medications."*

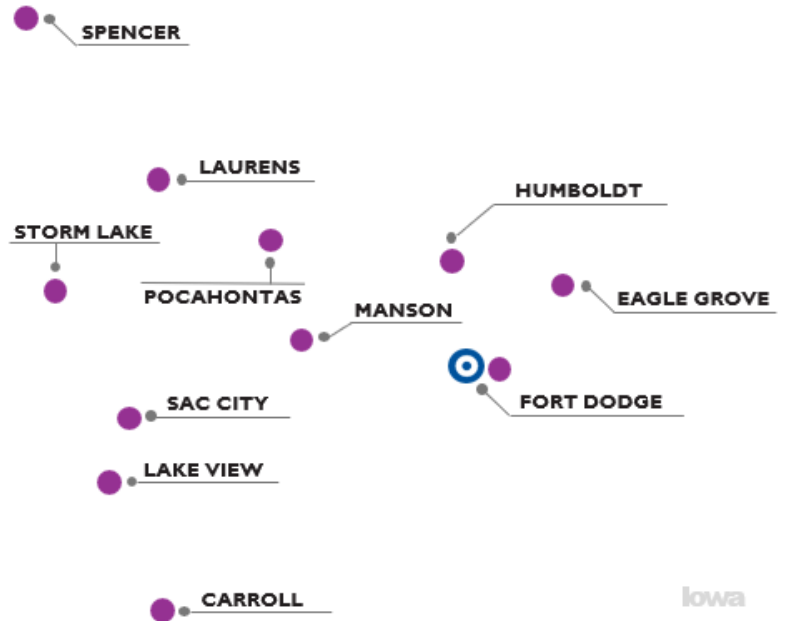
- Troy Martens  
Trinity Fort Dodge COO

## Dispensing Convenience 24/7

In a community where the nearest 24/7 retail pharmacy is a three-hour round-trip, providing medication during a visit becomes vital to safety and convenience. Savings from the 340B program supports the operational costs of providing a drug dispensing machine for emergency department patients, an annual hospital expense ranging from \$25,000-\$30,000.



Minnesota



## In 11 Locations



UnityPoint Health – Fort Dodge  
Trinity Regional Medical Center

- Spencer, IA
- Laurens, IA
- Storm Lake, IA
- Pocahontas, IA
- Sac City, IA
- Lake View, IA
- Carroll, IA
- Manson, IA
- Humboldt, IA
- Eagle Grove, IA



### For more information, contact:

**Cathy Simmons, JD, MPP**  
*Executive Director of Government & External Affairs*

(319) 361-2336  
[Cathy.Simmons@unitypoint.org](mailto:Cathy.Simmons@unitypoint.org)

**Stephanie Collingwood, CA**  
*Government & External Affairs Specialist*

(319) 538-8652  
[Stephanie.Collingwood2@unitypoint.org](mailto:Stephanie.Collingwood2@unitypoint.org)



UnityPoint Health  
Fort Dodge

802 Kenyon Road  
Fort Dodge, Iowa 50501  
(515) 573-3101

[unitypoint.org/fortdodge](http://unitypoint.org/fortdodge)