340B Program in Action at UnityPoint Health®

The 340B Drug Pricing Program serves patients in Iowa, Illinois and Wisconsin.

Preserve Access to Low-Cost Medications for Vulnerable Patients

As one of the largest non-profit, nondenominational health systems in the country, the UnityPoint Health network of Disproportionate Share Hospitals, Sole Community Hospitals, Critical Access Hospitals and Rural Health Clinics provide vital access to healthcare services. The 340B Drug Pricing Program has served as a critical federal resource for our safety-net providers and the patients we serve in Iowa, Illinois and Wisconsin.

UnityPoint Health SUPPORTS initiatives that strengthen manufacturer and covered entity transparency in ways that meaningfully measure the program’s costs and benefits but OPPOSES efforts to redirect resources from or place moratoriums on safety-net providers.

13 Participating UnityPoint Health Hospitals:

• Allen Hospital - Waterloo, IA
• Marshalltown Hospital - Marshalltown, IA
• Iowa Lutheran Hospital - Des Moines, IA
• Iowa Methodist Medical Center - Des Moines, IA
• Jones Regional Medical Center - Anamosa, IA
• Meriter Hospital - Madison, WI
• Methodist Hospital - Peoria, IL
• St. Luke’s Hospital - Cedar Rapids, IA
• St Luke’s Regional Medical Center - Sioux City, IA
• Trinity Medical Center - Bettendorf, IA
• Trinity Medical Center - Muscatine, IA
• Trinity Medical Center - Rock Island, IL
• Trinity Regional Medical Center - Fort Dodge, IA

“The 340B program makes a difference by allowing our providers to address the individualized needs of the people we serve in meaningful ways.”

- Kevin Vermeer, President and Chief Executive Officer, UnityPoint Health

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The Positive Impact of the 340B Program

**Financial Impact**

In 2018, the 340B Drug Discount Program resulted in significant savings for the people and communities served by UnityPoint Health:

- $69.5 million in 340B program savings at UnityPoint Health
- $213 million in total Uncompensated Care
- $320 million in total Drug Spend without 340B program discounts

**Community Impact**

**Increasing Access to Behavioral Health Services**

Across UnityPoint Health, our savings from the 340B Drug Discount Program are being used to maintain and expand access to behavioral health services. This aligns with the 340B program intent to enable “covered entities to stretch scarce federal resources as far as possible, reaching more eligible patients and providing more comprehensive services.” Oftentimes, these services support low-income patients and are in high demand in the communities our hospitals serve.

While vitally important, these services are generally not well reimbursed and can be difficult for hospitals to sustain. Thanks to the 340B program, we are expanding access to these services in our communities:

- Increasing inpatient capacity at one of our Child & Adolescent Psychiatric Hospitals by over 80% through a physical expansion. The expansion will also add outpatient day therapy, which is not currently offered.
- Embedding additional behavioral health providers in select primary care clinics to provide integrated behavioral health services in more, accessible locations.

In addition to these new services, we continue to offer a variety of services to meet our communities’ needs across the continuum of care. We offer inpatient and emergency department services across our service area, with some regions offering specialized services for child/adolescent or geriatric populations. Some regions offer partial hospitalization and intensive outpatient programs so kids and adults can get the care they need while continuing to live at home. We offer substance abuse programs to help fight the opioid epidemic. And we deliver community-based services such as crisis services and group homes through seven affiliated Community Mental Health Centers which serve 23 of Iowa’s 99 counties and parts of Illinois.

**Maintaining Compliance with 340B Program Requirements**

**HRSA Audit Results**

UnityPoint Health takes its commitment to compliance seriously. As the rules of the 340B program continue to evolve, we have invested the time and energy to stay compliant. Our Iowa Lutheran Hospital in Des Moines, IA was audited in April 2019 and we are proud to report that the Health Resources and Services Administration (HRSA) found no compliance issues.