



# 340B<sup>IN</sup> ACTION

UnityPoint Health – Waterloo

Allen Hospital | Waterloo, Iowa

## 340B By The Numbers

**\$17.8**  
million Annual 340B Savings

**\$36.8**  
million Safety Net Community Benefit

**55K+**  
Annual Emergency Room Visits

**400**  
monthly Patients Served By MMCs

## Expanding Access to Healthcare Services

Allen Hospital is the busiest hospital in the Cedar Valley. *We care for more inpatients, outpatients, emergency patients, and cardiac patients than any other hospital in our 10-county service area.* To efficiently use inpatient resources, 340B savings have been targeted to bolster community services to prevent avoidable hospitalizations.

**340B savings are used in part to maintain these services:**

- **Walk-In Behavioral Health Clinic.** This clinic supports mental health critical access needs in our community and is co-located at Allen Hospital. **By providing the right level of care**, this clinic helps to divert individuals seeking avoidable treatment from our Emergency Department and offers crisis counseling, medication prescribing, triage for emergent / critical behavioral health intervention, and community referrals.
- **Community Cancer Services.** Fighting cancer is a journey - from diagnosis, through treatment, and into survivorship. For instance, our survivorship clinic addresses long-lasting or late-onset effects with the goal of decreasing cancer recurrence. Such services are **team-based services and access may be hampered by lack of insurance coverage.**
- **Medication Management Clinics (MMCs).** Medication management services have been expanded for individuals with chronic conditions, including diabetes, COPD, and hepatitis C. Through a patient-centered approach, pharmacists work with patients' primary care providers to help manage specific diseases. Patients with chronic conditions are also able to be seen more frequently – often doses are adjusted every two weeks until health goals are met. Overall, **these clinics are achieving results and improving quality of life - quality of care is improved, time to achieve care goals is reduced, and patient satisfaction is heightened.** Through the 340B program, low-income and uninsured clinic patients receive access to affordable medications, key to proactively managing their health goals.

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Allen Hospital uses **Contract Pharmacies** to enable patient access to affordable medications and support many patient programs. **Manufacturer restrictions on contract pharmacies threatens more than \$1 million from Black Hawk County residents.** Savings that would have supported patient programs are instead retained by drug manufacturers.